

# Lease Restructuring Program

# Goal of the Program:

Quite often companies' leases do not match their <u>current</u> situation.

IPG's goal is to <u>reduce your cost</u> and/or resize your space. We are very experienced lease negotiators that will negotiate a lease restructuring of your lease that will address your company's present business plan and the present economic conditions.

### Who Can Benefit?

You – the tenant – are our client. Firms large and small who have committed to a lease may now find their commitment to be inappropriate, not cost-effective.

### The Basic Process:

- Step 1: The Space Assessment IPG will meet with the executive (s) that manage the space and understand those areas where inefficiencies have been created, for example, as a result of down-sizing.
- Step 2: The Lease Review IPG will carefully review your current lease and its terms to create a plan of action. If applicable, we will show you how you can operate your business just as efficiently with a smaller, more cost-effective space.
- Step 3: Carry out the plan The strategies to be carried out may be sub-leasing part or all of the space, an assignment of the lease, an early lease surrender or a lease termination. The best strategies will depend upon your particular situation.

Thousands of dollars can be saved each year.

# How to Get Started:

To determine if a lease restructuring will be beneficial to you, please contact the President of IPG George Donohue – and his professional staff to begin the process. The IPG professionals have worked on thousands of leases from small leases to large multi-floor spaces. Let IPG put their valuable leasing experience to work for you.

Contact: George Donohue, President Email: <u>gdonohue@realestateipg.com</u> Cell # 347-573-8354.